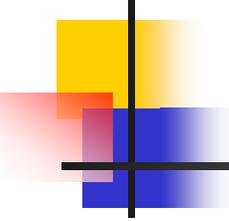


Future MAC Competitions

Kathy Markman
Acquisition & Grants Group
Division of Medicare Contracts

Future MAC Competitions

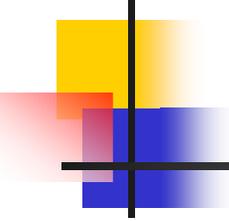
ARE WE READY ?



Future MAC Competitions

Competition in the Current Environment Versus Competition in the FAR Environment

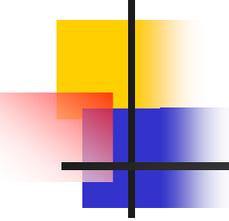
- Evaluation Criteria
- Information Sharing
- Technical and Business Proposal



Responsibility Determination

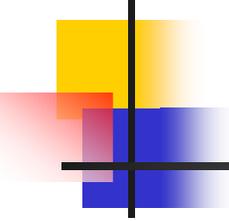
See FAR Part 9 – Contractor Qualifications

- Have adequate financial resources
- Have satisfactory performance record
- Have a satisfactory record of integrity & business ethics



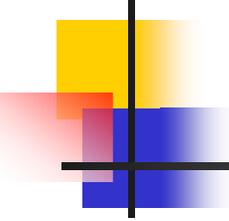
Responsibility Determination contd.

- Have necessary technical equipment and facilities, or the ability to obtain them
- Be otherwise qualified & eligible to receive an award under applicable laws & regulations
- Capitalization Requirements
- Compliance Program



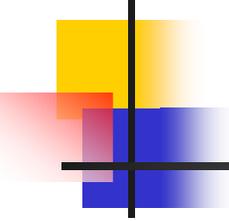
Responsibility Determination contd.

- Internal Controls
- Performance Reviews
- Administrative Services from Parent
- Conflict of Interest



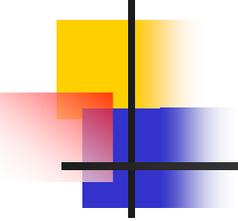
Other Factors to Consider

- Approved Accounting System
- Approved Purchasing System
- Current and Past Performance
- Teaming Arrangements



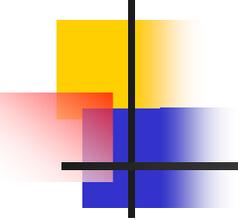
Future MAC Competitions

FEEDBACK FROM CAS SURVEY



Future MAC Competitions

Change Order Process
versus
SBR Process



3

QUESTIONS??