

Medicare Managed Care Contract Report  
(Data as of July 01, 2004)

Attached is a summary of statistics of Medicare contracts with prepaid organizations.

Current Contract Summary:	Number of Plans	Enrollees
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Total Prepaid Contracts	292	5,376,650
CCP	149	4,634,134
Cost	29	330,081
Demos	27	164,234
Demos/PPO	35	102,634
HCPPs	15	98,543
PFPS	5	37,357
PACE	32	9,667

Payment Statistics:

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\$ 3,420M Total payment to all prepaid plans for July 2004  
\$ 32,729M Fiscal year to date

Enrollment Statistics

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M+C enrollment changed from 4,652,758 in June  
to 4,671,491 in July or a 0.4% increase.  
Demo enrollment changed from 153,951 in June  
to 164,234 in July or 6% increase.  
Total enrollment changed from 5,351,309 in June  
to 5,376,650 in July or a 0.5% increase.

Changes since June 01, 2004 Report:

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- 1 CCP Contract was signed:  
  Excellus Health Plan, Inc. (H3335)  
  Buffalo, NY
  - 2 Plans expanded their service area:  
  United Healthcare Of The Midwest, Inc. (H2654)  
  Maryland heights, MO  
  
  Careplus Health Plans, Inc. (H1019)  
  Coral gables, FL

Pending Applications

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- 10 M+C Plans
- 1 PACE
- 1 PFFS
- 2 Other Demos
- 1 HCPPS

Pending Service Area Expansions

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- 16 M+C
- 4 PACE
- 2 PFFS
- 3 Other Demos

If you have any questions, please call (410) 786-6337.  
Prepared by: Center for Beneficiary Choices,  
Centers for Medicare and Medicaid Services.

ENROLLMENT AND PAYMENT SUMMARY

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(AS OF JULY 01, 2004)

MEDICARE HMO/CMP DATA

TYPE OF CONTRACT		NUMBER OF CONTRACTS	NUMBER OF ENROLLEES	JUL, 2004 PAYMENT (MILLIONS)	PAYMENT FISCAL YR TO DATE (MILLIONS)*	JUL, 2004 INTERIM PAYMENT (MILLIONS)**	YR TO DATE INTERIM PAYMENT (MILLIONS)	JUL, 2004 TOTAL PAYMENT (MILLIONS)
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CCPS	1/	146	4,605,681	\$3,036.6	\$29,029.5	\$0.0	\$47.4	\$3,036.6
PFFS		4	35,641	\$20.2	\$158.0	\$0.0	\$0.0	\$20.2
PACE		32	9,667	\$17.1	\$128.3	\$0.0	\$13.6	\$17.1
DEMOS		62	291,673	\$238.5	\$2,379.8	\$0.0	\$31.9	\$238.5
SUBTOTAL		244	4,942,662	\$3,312.4	\$31,695.6	\$0.0	\$92.9	\$3,312.4
TEFRA COST	2/	32	335,445	\$90.5	\$886.6	\$0.0	\$94.5	\$90.5
SUBTOTAL HMO/CMP		276	5,278,107	\$3,402.9	\$32,582.2	\$0.0	\$187.4	\$3,402.9
HCPP PART B		15	98,543	\$12.5	\$136.9	\$0.0	\$17.8	\$12.5
TOTAL		291	5,376,650	\$3,415.4	\$32,719.1	\$0.0	\$205.2	\$3,415.4

1/ INCLUDES 1 CCP CONTRACTS WHICH HAVE BEEN SIGNED, BUT FOR WHICH NO PAYMENT HAS YET BEEN MADE FOR JULY 2004.  
INCLUDES 0 PFFS CONTRACTS WHICH HAVE BEEN SIGNED, BUT FOR WHICH NO PAYMENT HAS YET BEEN MADE FOR JULY 2004.  
INCLUDES 0 PACE CONTRACTS WHICH HAVE BEEN SIGNED, BUT FOR WHICH NO PAYMENT HAS YET BEEN MADE FOR JULY 2004.  
INCLUDES 0 DEMO CONTRACTS WHICH HAVE BEEN SIGNED, BUT FOR WHICH NO PAYMENT HAS YET BEEN MADE FOR JULY 2004.

2/ THERE ARE 0 PLANS WITH M+C CONTRACTS WHICH HAVE ENROLLEES STILL BEING PAID UNDER THE COST METHODS.

\* INCLUDES CURRENT MONTH.

\*\* REPORTS SPECIAL, NON MONTHLY RECONCILIATION PAYMENTS

SUMMARY OF COST/HCPP/CCP/PACE/PFFS CONTRACTS  
 BY CATEGORY  
 (AS OF JULY 01, 2004)

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COST CONTRACTS\*

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MODEL	NUMBER OF CONTRACTS	(%)	NUMBER OF ENROLLEES	(%)
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IPA	11	34	194,580	58
GROUP	18	56	134,027	40
STAFF	3	10	6,838	2
OWNERSHIP				
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PROFIT	10	31	51,798	15
NON PROFIT	22	69	283,647	85

\*DOES NOT INCLUDE COST ENROLLEES REMAINING IN RISK PLANS.

SUMMARY OF COST/HCPP/CCP/PACE/PFFS CONTRACTS  
 BY CATEGORY  
 (AS OF JULY 01, 2004)

HCPP CONTRACTS

MODEL	NUMBER OF CONTRACTS	( % )	NUMBER OF ENROLLEES	( % )
IPA	1	7	3,665	4
GROUP	10	67	65,928	67
STAFF	0	0	0	0
UNION	2	13	18,589	19
EMPLOYER GROUP	1	7	4,256	4
MEDICAL GROUP	0	0	0	0
PUBLIC HMO	0	0	0	0
STATE LICENSED HMO	0	0	0	0
OTHER	1	6	6,105	6
 OWNERSHIP				
PROFIT	1	7	3,665	4
NON PROFIT	13	93	88,773	96

SUMMARY OF COST/HCPP/CCP/PACE/PFFS CONTRACTS  
BY CATEGORY  
(AS OF JULY 01, 2004)

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CCP CONTRACTS\*

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MODEL	NUMBER OF CONTRACTS	( % )	NUMBER OF ENROLLEES	( % )
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IPA	75	53	2,485,871	55
GROUP	55	39	1,587,927	35
STAFF	11	8	467,046	10
OWNERSHIP				
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PROFIT	97	67	2,615,367	57
NON PROFIT	47	33	1,954,521	43

\*DOES NOT INCLUDE COST ENROLLEES REMAINING IN RISK PLANS.

PACE CONTRACTS\*

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MODEL	NUMBER OF CONTRACTS	( % )	NUMBER OF ENROLLEES	( % )
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IPA	0	0	0	0
GROUP	25	100	7,658	100
STAFF	0	0	0	0
OWNERSHIP				
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PROFIT	13	42	3,430	36
NON PROFIT	18	58	6,057	64

\*DOES NOT INCLUDE COST ENROLLEES REMAINING IN RISK PLANS.

SUMMARY OF COST/HCPP/CCP/PACE/PFFS CONTRACTS  
 BY CATEGORY  
 (AS OF JULY 01, 2004)

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PFFS CONTRACTS\*

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MODEL -----	NUMBER OF CONTRACTS -----	(%) ---	NUMBER OF ENROLLEES -----	(%) ---
IPA	0	0	0	0
GROUP	3	100	17,248	100
STAFF	0	0	0	0
OWNERSHIP -----				
PROFIT	4	100	35,641	100
NON PROFIT	0	0	0	0

\*DOES NOT INCLUDE COST ENROLLEES REMAINING IN RISK PLANS.

MEDICARE ENROLLEE DISTRIBUTION BY STATE AS OF JULY 01, 2004

STATE	TOTAL POPULATION IN THOUS. 07/01/2001 *	MEDICARE BENES IN THOU 12/31/2001	MEDICARE BENES PERCENT TOTAL POP	M+C ENROLLEES JULY 2004	M+C ENROLLEES AS % OF MEDICARE BENES
ALABAMA	4,451	696	16	40,252	6
ALASKA	628	44	7	0	0
ARIZONA	5,165	697	13	200,127	29
ARKANSAS	2,678	442	17	0	0
CALIFORNIA	34,000	3,945	12	1,268,705	32
COLORADO	4,323	476	11	106,928	22
CONNECTICUT	3,410	515	15	28,229	5
DELAWARE	786	114	15	0	0
DISTRICT OF COLUMBIA	571	74	13	0	0
FLORIDA	16,054	2,859	18	537,617	19
GEORGIA	8,230	936	11	14,824	2
HAWAII	1,212	168	14	20,577	12
IDAHO	1,299	169	13	11,253	7
ILLINOIS	12,436	1,634	13	47,282	3
INDIANA	6,090	858	14	0	0
IOWA	2,928	477	16	0	0
KANSAS	2,692	391	15	113	0
KENTUCKY	4,047	630	16	10,805	2
LOUISIANA	4,470	605	14	65,480	11
MAINE	1,277	219	17	0	0
MARYLAND	5,311	654	12	3,695	1
MASSACHUSETTS	6,357	958	15	156,517	16
MICHIGAN	9,952	1,410	14	19,728	1
MINNESOTA	4,931	659	13	40,172	6
MISSISSIPPI	2,849	424	15	0	0
MISSOURI	5,604	867	15	128,233	15
MONTANA	903	138	15	0	0
NEBRASKA	1,713	255	15	9,812	4
NEVADA	2,019	254	13	32,062	13
NEW HAMPSHIRE	1,240	173	14	1,085	1
NEW JERSEY	8,429	1,204	14	34,381	3
NEW MEXICO	1,821	239	13	39,685	17
NEW YORK	18,989	2,712	14	450,432	17
NORTH CAROLINA	8,077	1,158	14	50,842	4
NORTH DAKOTA	641	103	16	0	0
OHIO	11,360	1,703	15	204,280	12
OKLAHOMA	3,453	511	15	39,265	8

MEDICARE ENROLLEE DISTRIBUTION BY STATE AS OF JULY 01, 2004

STATE	TOTAL POPULATION IN THOUS. 07/01/2001 *	MEDICARE BENES IN THOU 12/31/2001	MEDICARE BENES PERCENT TOTAL POP	M+C ENROLLEES JULY 2004	M+C ENROLLEES AS % OF MEDICARE BENES
OREGON	3,429	498	15	136,892	27
PENNSYLVANIA	12,283	2,093	17	473,048	23
RHODE ISLAND	1,050	172	16	57,187	33
SOUTH CAROLINA	4,023	582	14	315	0
SOUTH DAKOTA	756	120	16	0	0
TENNESSEE	5,702	844	15	79,486	9
TEXAS	20,947	2,303	11	136,172	6
UTAH	2,242	211	9	0	0
VERMONT	610	90	15	0	0
VIRGINIA	7,104	911	13	0	0
WASHINGTON	5,908	747	13	124,513	17
WEST VIRGINIA	1,807	339	19	0	0
WISCONSIN	5,372	787	15	23,701	3
WYOMING	494	66	13	0	0
TOTAL	282,123	39,134	14	4,593,695	12

MEDICARE ENROLLEE DISTRIBUTION BY STATE AS OF JULY 01, 2004

STATE	TOTAL POPULATION IN THOUS. 07/01/2001 *	MEDICARE BENES IN THOU 12/31/2001	MEDICARE BENES PERCENT TOTAL POP	COST ENROLLEES JULY 2004	COST ENROLLEES AS % OF MEDICARE BENES
ALABAMA	4,451	696	16	0	0
ALASKA	628	44	7	0	0
ARIZONA	5,165	697	13	0	0
ARKANSAS	2,678	442	17	0	0
CALIFORNIA	34,000	3,945	12	18,959	0
COLORADO	4,323	476	11	22,006	5
CONNECTICUT	3,410	515	15	0	0
DELAWARE	786	114	15	0	0
DISTRICT OF COLUMBIA	571	74	13	0	0
FLORIDA	16,054	2,859	18	5,573	0
GEORGIA	8,230	936	11	0	0
HAWAII	1,212	168	14	38,886	23
IDAHO	1,299	169	13	4,434	3
ILLINOIS	12,436	1,634	13	13,736	1
INDIANA	6,090	858	14	16,391	2
IOWA	2,928	477	16	8,669	2
KANSAS	2,692	391	15	0	0
KENTUCKY	4,047	630	16	0	0
LOUISIANA	4,470	605	14	0	0
MAINE	1,277	219	17	0	0
MARYLAND	5,311	654	12	29,726	5
MASSACHUSETTS	6,357	958	15	0	0
MICHIGAN	9,952	1,410	14	0	0
MINNESOTA	4,931	659	13	50,509	8
MISSISSIPPI	2,849	424	15	0	0
MISSOURI	5,604	867	15	0	0
MONTANA	903	138	15	0	0
NEBRASKA	1,713	255	15	0	0
NEVADA	2,019	254	13	0	0
NEW HAMPSHIRE	1,240	173	14	0	0
NEW JERSEY	8,429	1,204	14	0	0
NEW MEXICO	1,821	239	13	0	0
NEW YORK	18,989	2,712	14	22,113	1
NORTH CAROLINA	8,077	1,158	14	0	0
NORTH DAKOTA	641	103	16	610	1
OHIO	11,360	1,703	15	26,027	2
OKLAHOMA	3,453	511	15	0	0

MEDICARE ENROLLEE DISTRIBUTION BY STATE AS OF JULY 01, 2004

STATE	TOTAL POPULATION IN THOUS. 07/01/2001 *	MEDICARE BENES IN THOU 12/31/2001	MEDICARE BENES PERCENT TOTAL POP	COST ENROLLEES JULY 2004	COST ENROLLEES AS % OF MEDICARE BENES
OREGON	3,429	498	15	39,626	8
PENNSYLVANIA	12,283	2,093	17	0	0
RHODE ISLAND	1,050	172	16	0	0
SOUTH CAROLINA	4,023	582	14	0	0
SOUTH DAKOTA	756	120	16	0	0
TENNESSEE	5,702	844	15	0	0
TEXAS	20,947	2,303	11	28,615	1
UTAH	2,242	211	9	0	0
VERMONT	610	90	15	0	0
VIRGINIA	7,104	911	13	0	0
WASHINGTON	5,908	747	13	0	0
WEST VIRGINIA	1,807	339	19	0	0
WISCONSIN	5,372	787	15	9,565	1
WYOMING	494	66	13	0	0
TOTAL	282,123	39,134	14	335,445	1

\* DATA FROM THE U.S. DEPARTMENT OF COMMERCE

MEDICARE ENROLLEE DISTRIBUTION BY STATE AS OF JULY 01, 2004

STATE	TOTAL POPULATION IN THOUS. 07/01/2001 *	MEDICARE BENES IN THOU 12/31/2001	MEDICARE BENES PERCENT TOTAL POP	OTHER DEMOS ENROLLEES JULY 2004	OTHER DEMOS ENROLLEES AS % OF MEDICARE BENES
ALABAMA	4,451	696	16	720	0
ALASKA	628	44	7	0	0
ARIZONA	5,165	697	13	4,733	1
ARKANSAS	2,678	442	17	0	0
CALIFORNIA	34,000	3,945	12	61,090	2
COLORADO	4,323	476	11	6,425	1
CONNECTICUT	3,410	515	15	0	0
DELAWARE	786	114	15	0	0
DISTRICT OF COLUMBIA	571	74	13	0	0
FLORIDA	16,054	2,859	18	8,066	0
GEORGIA	8,230	936	11	2,387	0
HAWAII	1,212	168	14	0	0
IDAHO	1,299	169	13	0	0
ILLINOIS	12,436	1,634	13	7,054	0
INDIANA	6,090	858	14	726	0
IOWA	2,928	477	16	0	0
KANSAS	2,692	391	15	47	0
KENTUCKY	4,047	630	16	0	0
LOUISIANA	4,470	605	14	372	0
MAINE	1,277	219	17	0	0
MARYLAND	5,311	654	12	6,631	1
MASSACHUSETTS	6,357	958	15	5,986	1
MICHIGAN	9,952	1,410	14	0	0
MINNESOTA	4,931	659	13	5,094	1
MISSISSIPPI	2,849	424	15	0	0
MISSOURI	5,604	867	15	3,094	0
MONTANA	903	138	15	0	0
NEBRASKA	1,713	255	15	0	0
NEVADA	2,019	254	13	50,680	20
NEW HAMPSHIRE	1,240	173	14	0	0
NEW JERSEY	8,429	1,204	14	55,694	5
NEW MEXICO	1,821	239	13	0	0
NEW YORK	18,989	2,712	14	20,303	1
NORTH CAROLINA	8,077	1,158	14	2,527	0
NORTH DAKOTA	641	103	16	0	0
OHIO	11,360	1,703	15	2,662	0
OKLAHOMA	3,453	511	15	0	0

MEDICARE ENROLLEE DISTRIBUTION BY STATE AS OF JULY 01, 2004

STATE	TOTAL POPULATION IN THOUS. 07/01/2001 *	MEDICARE BENES IN THOU 12/31/2001	MEDICARE BENES PERCENT TOTAL POP	OTHER DEMOS ENROLLEES JULY 2004	OTHER DEMOS ENROLLEES AS % OF MEDICARE BENES
OREGON	3,429	498	15	9,382	2
PENNSYLVANIA	12,283	2,093	17	31,314	1
RHODE ISLAND	1,050	172	16	684	0
SOUTH CAROLINA	4,023	582	14	0	0
SOUTH DAKOTA	756	120	16	0	0
TENNESSEE	5,702	844	15	648	0
TEXAS	20,947	2,303	11	0	0
UTAH	2,242	211	9	0	0
VERMONT	610	90	15	0	0
VIRGINIA	7,104	911	13	0	0
WASHINGTON	5,908	747	13	0	0
WEST VIRGINIA	1,807	339	19	3,958	1
WISCONSIN	5,372	787	15	1,396	0
WYOMING	494	66	13	0	0
TOTAL	282,123	39,134	14	291,673	1

\* DATA FROM THE U.S. DEPARTMENT OF COMMERCE

MEDICARE ENROLLEE DISTRIBUTION BY STATE AS OF JULY 01, 2004

STATE	TOTAL POPULATION IN THOUS. 07/01/2001 *	MEDICARE BENES IN THOU 12/31/2001	MEDICARE BENES PERCENT TOTAL POP	HCPP ENROLLEES JULY 2004	HCPP ENROLLEES AS % OF MEDICARE BENES
ALABAMA	4,451	696	16	0	0
ALASKA	628	44	7	0	0
ARIZONA	5,165	697	13	0	0
ARKANSAS	2,678	442	17	0	0
CALIFORNIA	34,000	3,945	12	882	0
COLORADO	4,323	476	11	0	0
CONNECTICUT	3,410	515	15	0	0
DELAWARE	786	114	15	0	0
DISTRICT OF COLUMBIA	571	74	13	0	0
FLORIDA	16,054	2,859	18	3,665	0
GEORGIA	8,230	936	11	0	0
HAWAII	1,212	168	14	0	0
IDAHO	1,299	169	13	0	0
ILLINOIS	12,436	1,634	13	10,559	1
INDIANA	6,090	858	14	0	0
IOWA	2,928	477	16	0	0
KANSAS	2,692	391	15	0	0
KENTUCKY	4,047	630	16	0	0
LOUISIANA	4,470	605	14	0	0
MAINE	1,277	219	17	0	0
MARYLAND	5,311	654	12	0	0
MASSACHUSETTS	6,357	958	15	0	0
MICHIGAN	9,952	1,410	14	0	0
MINNESOTA	4,931	659	13	0	0
MISSISSIPPI	2,849	424	15	0	0
MISSOURI	5,604	867	15	1,760	0
MONTANA	903	138	15	0	0
NEBRASKA	1,713	255	15	0	0
NEVADA	2,019	254	13	0	0
NEW HAMPSHIRE	1,240	173	14	0	0
NEW JERSEY	8,429	1,204	14	0	0
NEW MEXICO	1,821	239	13	0	0
NEW YORK	18,989	2,712	14	7,567	0
NORTH CAROLINA	8,077	1,158	14	0	0
NORTH DAKOTA	641	103	16	0	0
OHIO	11,360	1,703	15	0	0
OKLAHOMA	3,453	511	15	0	0

MEDICARE ENROLLEE DISTRIBUTION BY STATE AS OF JULY 01, 2004

STATE	TOTAL POPULATION IN THOUS. 07/01/2001 *	MEDICARE BENES IN THOU 12/31/2001	MEDICARE BENES PERCENT TOTAL POP	HCPP ENROLLEES JULY 2004	HCPP ENROLLEES AS % OF MEDICARE BENES
OREGON	3,429	498	15	0	0
PENNSYLVANIA	12,283	2,093	17	0	0
RHODE ISLAND	1,050	172	16	0	0
SOUTH CAROLINA	4,023	582	14	0	0
SOUTH DAKOTA	756	120	16	0	0
TENNESSEE	5,702	844	15	0	0
TEXAS	20,947	2,303	11	6,105	0
UTAH	2,242	211	9	16,941	8
VERMONT	610	90	15	0	0
VIRGINIA	7,104	911	13	2,813	0
WASHINGTON	5,908	747	13	0	0
WEST VIRGINIA	1,807	339	19	0	0
WISCONSIN	5,372	787	15	0	0
WYOMING	494	66	13	0	0
UMW (90091)	282,123	39,134	14	48,251	0
TOTAL	282,123	39,134	14	98,543	0
GRAND TOTAL	282,123	39,134	14	5,319,356	14

\* DATA FROM THE U.S. DEPARTMENT OF COMMERCE